

Pender West Capital Partners Inc.



Pender West Overview

Family office investing private capital

- Pender West Capital Partners Inc. is a private, family investment firm that invests equity capital in small to medium sized businesses

\$150 million in assets under management

- Currently managing 5 portfolio investments

Founded in 2000

- 10 platform companies in past 14 years

Longer-term investment horizons

- Unlike many private equity firms, we do not have a set investment horizon and are committed to creating value over a longer term - upwards of 5 to 15 plus years

Team of 3 Investment Professionals

- Small, entrepreneurial team that is non-bureaucratic & responsive

Actively seeking new opportunities

- New platforms and portfolio clip-ons

Investment Scope

- Businesses based in Canada or Western U.S.
- Recurring EBITDA of \$2 - \$6 million
- Initial target equity investments of up to \$10 million
- Majority buy-out investments, and ability to co-invest alongside other financial partners for larger transactions
- Industry generalists, with special interest in Food, Trucking, Packaging, Recycled Products, Branded Consumer Products & Services, Niche Manufacturing and Distribution

Current Portfolio Companies

Company	Description
Premium Brands Holdings Corporation	<ul style="list-style-type: none"> ▪ Owner of branded specialty food manufacturers and distributors ▪ Significant shareholder of the publicly-traded Co since 2005
Overland Container Transportation Services	<ul style="list-style-type: none"> ▪ Provider of intermodal container trucking and storage services ▪ Majority owner, alongside management partners, since 2013
Tapp Label Technologies	<ul style="list-style-type: none"> ▪ Label and packaging systems supplier to wine industry ▪ Majority owner, alongside management partners, since 2005
Base 10 Group (Entertainment Partners & Canada Film Capital)	<ul style="list-style-type: none"> ▪ Payroll and tax administration services company ▪ Majority owner, alongside management partners, since 2008
Dinoflex Group	<ul style="list-style-type: none"> ▪ Manufacturer of recycled rubber and polyurethane products ▪ Majority owner, alongside management partners, since 2007

Our Team

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