

# PERSONAL DAILY ACHIEVEMENT (PDA)

Associate: \_\_\_\_\_ Phone: \_\_\_\_\_

Week of: \_\_\_\_\_ Email: \_\_\_\_\_

Day/Date:	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
PDA calls:							
Goal:							
# Presentations:							
# Sales:							
# Referrals:							
# Recruits:							
Stats from previous week:	Total Presentations _____ Total Sales: _____ Closing %: _____ Total Referrals: _____ Ref/appt: _____ Total Recruits _____						

**This Week's Plan: "What you do TODAY, determines how much you make tomorrow!"**

*Fill in each day with trainings, call times, and booked presentations*

	Time	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<b>8</b>	:00 am							
	:30 am							
<b>9</b>	:00 am							
	:30 am							
<b>10</b>	:00 am							
	:30 am							
<b>11</b>	:00 am							
	:30 am							
<b>12</b>	:00 pm							
	:30 pm							
<b>1</b>	:00 pm							
	:30 pm							
<b>2</b>	:00 pm							
	:30 pm							
<b>3</b>	:00 pm							
	:30 pm							
<b>4</b>	:00 pm							
	:30 pm							
<b>5</b>	:00 pm							
	:30 pm							
<b>6</b>	:00 pm							
	:30 pm							
<b>7</b>	:00 pm							
	:30 pm							
<b>8</b>	:00 pm							
	:30 pm							
<b>9</b>	:00 pm							
	:30 pm							