

# Delaney Reassurance



**DELANEY**  
Insurance Agency, Inc.



**MAKE SAFE HAPPEN**<sup>SM</sup>

Volume 1, Issue 2

June 25, 2015

## Delaney Insurance Partnering with “MakeSafeHappen”

Delaney Insurance has joined with Nationwide Insurance as a partner in the “MakeSafeHappen” program for Southern California.

Bill Delaney and the entire team have a special spot in their hearts for children and wanted a

Delaney Insurance and Nationwide MakeSafeHappen Program are now partners!

meaningful cause to which they could align themselves.

“MakeSafeHappen” was the perfect campaign for us. It is a program which specifically targets and addresses the safety issues affecting children and, of course, the parents.

Were you aware that the number 1 cause of childhood death is preventable accidents? We didn't know either.

In our fast paced world, there are so many issues which we as

parents don't always consider in our day to day relationship with their children.



Even the simplest of situations can cause dire circumstances to young ones. In this busy world, every thing we can use to bring

these issues to the forefront quickly and precisely, makes our lives easier and brings us some peace of mind.



MakeSafeHappen supplies many resources to help you as the parents to review safety tips and spread the word that we all

want our children healthy, happy and safe. There is even an app on the website, [www.makesafehappen.com](http://www.makesafehappen.com), under Get The App, which can be downloaded on your mobile phone and provides checklists and product recommendations that help you make your home a safer place for your family. The app is owned by Nationwide Children's Hospital and was developed by safety experts in the Center for Injury Research and Policy.

Delaney Insurance loves our children as you love yours, so let's do everything we can to learn all we can to help them grow up safely and happily. This will be one your greatest actions you could ever put into place.

If you want to know more about child safety, be sure to contact us. We are here to help!

*“You need no new skills to increase your productivity, just a new set of behaviors about when and where to apply them.”*

### Inside this issue:

MAKESAFEHAPPEN	1
FIRST BOOTH	1
MRS. INGRAM	2
BIZWIZ IS HERE	2
LAST THINGS	2
FEATURED PERSON	3
TOP AGENCY	3
MORE THAN INS.	3

## Delaney Insurance's first event with “MakeSafeHappen”

Delaney Insurance and MakeSafeHappen” will be partnering their first and premier Child Safety cause at a community event, so we invite you all to come and have a good time.

The event is the Ontario Western Little League kickoff event on March 7, Saturday from 8am to around 10pm. There is also a 7am Pancake Breakfast if you

need something to eat when you get there early.

This kickoff includes the opening ceremonies where all of the Little League Teams are introduced. There will be jump houses, the Police Dept., Fire Dept. and the National Guard Reserve will be there as well.

Be sure to come out, have a great day of baseball and meet us at

our first ever booth to support and learn about how you can make it safer in your house and in your life, for your children.

Delaney Insurance supports the cause of child safety 100% and we care!



***“Whether you think you can or think you cannot, you are right!”***

**Henry Ford**

## Delaney Reassurance



Ashley Ingram  
Group Benefits Director

### Mrs. Ingram Goes to Sacramento as well

Ashley Ingram, Delaney Insurance Group Benefits Director, had gone to Washington, DC a month ago. She is the legislative chair for the Inland Empire Association of Health Underwriters and will be going to the 25th Annual Capitol Conference.

She has also attended the Capital Conference in Sacramento. What does this mean to you? It means the clients of Delaney Insurance, by way of Ashley, can bring your questions and concerns directly to our Representatives in Wash-

ington at their Stand Up and Be Heard session. What an amazing opportunity for all of us!

She will be meeting with the following Congressmen and legislative staff members: Paul Cook, Rep., Dist 8; Pete Aquiller, Dem., Dis 31; Norma Torres, Dem. Dis 35; Ed Royce, Rep, Dist 39; Mark Takano, Dem., Dist 41; and Ken Calvert, Rep., Dist 42.

She will be there on Feb. 23, 24, and 25. Ashley has a great responsibility in working with the CAHU and NAHU.

She serves on the Policy Coordination Sub Committee, Captial Summit Even Sub-Committee and the Adopt-a-Legislator Sub Committee amongst other obligations.

If you have any questions or concerns you would like Ashley Ingram to take with her to open in discussion, now is your time to have your voice be heard.

Thank you Ashley Ingram for your upcoming work in Washington.

### The Delaney Insurance Newsletter is HERE!

“A SENSE OF ANXIETY AND GUILT DOESN'T COME FROM HAVING TOO MUCH TO DO. IT IS THE AUTOMATIC RESULT OF BREAKING AGREEMENTS WITH YOURSELF”

As you can tell, Delaney Insurance has just issued its very first issue of their community newsletter. It is a monthly informational letter to all of our trusted clients and the Delaney Insurance group, to pass on information that can help, edify, identify or just bring a laugh to you.

Delaney Insurance is always staying on top of the current issues and topics which should concern you, your families and

your businesses. We will pass these important informational pieces on to you hoping it will help you in some way. Remember, we are always here to answer any questions you might have. Everyone at Delaney Insurance is a specialist in their field with years of experience and qualified certifications. Whether personal lines, commercial, medical or just asking advice in general, we are here to help.

If there are any subjects which you would like us to write on or if you have any special items you would like to pass on to us, please feel free to do so as we welcome your input. This is a community newsletter.

That being said, Delaney Insurance wants to thank you for your business and your trust! You will be seeing us and hearing about us more in our community. We Care!



Winning by a nose is still winning!

### Last Things Last

It has been proven that being first provides more than just the status of being number one. Being first provides 80% more of everything, money, notoriety and fame..

What do I mean? When you are at the horse races, coming in first pays off much

greater than number two.

Put another way, Vanilla ice cream is the number one selling ice cream across the world. Number one means 80% of ice cream eaters choose vanilla. The other 20% comprises all of the other flavors. That is a huge disparity.

Which place is worth your efforts. Do you want to spend your time and efforts accepting splitting the small 20% of a return or do you want to be first place and generate an 80% greater return on your efforts.

**Congrats to our Top Producer, Matt Dogero.**

## Featured Delaney Person of the Month! Bill Delaney

Let's start from the top. Mr. Bill Delaney, is owner, founder, CEO and leader of Delaney Insurance Agency Inc., as well as an honorably discharged Marine Vet in our country's service.

After spending some time in various professional fields, Bill finally found what he was looking for, the opportunity to be his own boss by starting an insurance company.

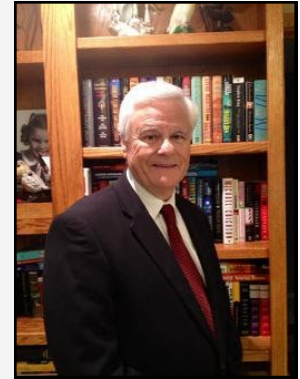
Delaney Insurance was started back in 1986 and will be celebrating their 30th year very soon. Mr. Delaney

started out as an insurance salesman and has never stopped since that time. He is one of the most insurance versed people you could possibly meet. It seems he has encountered almost every possible scenario you could think of and is more than happy to share those most entertaining stories. Bill has so many stories he can tell, it would fill a book, and so it should.

Bill is also the person who spearheaded the partnership of Delaney Insurance with

Nationwides' MakeSafeHappen campaign for Child Safety. Bill has always wanted to contribute to something important within our community and has now found the perfect platform in which to do so, as he loves children.

Mr. Delaney has started a professional training class for those who wish to enter into the insurance industry and also is aligned with the State, Colleges and High Schools to provide internships for those looking to insurance as a success path. So don't expect him to stop anytime soon.



**Mr. Bill Delaney**  
Founder/CEO

## One of the Top Insurance Agencies in SoCal

These are exciting times! One of the newest and most progressive changes that has taken place at Delaney Insurance, is our ability to provide instant quotes for personal lines and for smaller businesses.

That is correct! You can call us directly and we can provide you a quote on your personal insurance, special events, small businesses, con-

tractors, habitational, hospitality, non profits, etc.

So whether you are starting your own small business like a Nail Salon or Home Based Business, even a Main Street Mercantile, we can give you an instant quote to fit your needs.

Contractors? No problem. We can also give instant quotes on Artisan and Trade

Contractors, Janitorial Services, Lawn Care, Truckers, even vacant buildings and vacant land. Just call us and we can help.

Got a restaurant, convenience store, deli, grocery store or club where you need liquor liability? Just give us a try. We can give you quote and coverage immediately. No waiting, no wondering, no hassles. Call us for your quote.

TEL. 909-481-7222

FX. 909-481-7217

EMAIL:

COMPLIANCE@  
DELANEYINS.COM

WEBSITES:

DELANEYINS.COM  
DELANEYSOLUTION.COM

## Delaney Insurance Offers More than Insurance

Bet you didn't know that Delaney Insurance offers more than just insurance!

That's right. What makes Delaney Insurance so much better and uniquely different from other insurance houses, is their ability to bring extra value added services into play.

What do we mean? Well,

some examples are:

1. If you have employees where you provide medical coverage, did you know you need ERISA coverage to avoid fines from the Dept. of Labor?
2. If you have many employee claims of any sort, we can provide a service which has been

proven to reduce your claims and control expenses.

3. Do you need legal help with any HR issues? We can provide that for you.

These are three very important and typical situations in which Delaney Insurance can and will help you and

your business. Just give us a call, ask for Glenn Salter, Risk Analyst Director or email us at;

Compliance@delaneyins.com