



MEMORANDUM OF UNDERSTANDING Washington, D.C. March 2, 2016

GloBee – the International Agency for Regional Development – is a non-governmental organization based in Ukraine, with overseas offices including in China, the United Kingdom, and the United States. Its goals are attracting investment in local development projects, instituting e-governance solutions, promoting export activities, and establishing relations with international financial institutions.

On May 19, 2016, GloBee Chairman Dmytro Shuval signed a Memorandum of Cooperation with His Excellency Governor Ihor Raynin, Chairman of the Kharkiv Regional State Administration, to promote the socio-economic interests of Kharkiv Region on the international level. Acting upon this agreement, GloBee has opened offices internationally, including in Washington, D.C., where it has organized business outreach and humanitarian projects.

YourGlobalStrategy provides consulting and strategies on international partnerships, academic and cultural exchange, government relations, events, media and resource development to non-profit and public clients. It has extensive experience and expertise relating to Ukraine and the surrounding region.

The presence of a governmental and business delegation representing Kharkiv Region, and led by Governor Raynin, is a fitting opportunity to formalize YourGlobalStrategy's role representing GloBee and advancing Kharkiv Region's interests in the United States. The visit includes consultations with the U.S. Chamber of Commerce and Brooklyn Chamber of Commerce, U.S. Government agencies and Members of Congress, and the investment and business sectors, laying the groundwork for future cooperation and exchanges to advance the mutual and shared interests of both nations.

It is agreed that YourGlobalStrategy will coordinate and implement GloBee's U.S. activities and contacts through the Washington Representative Office, particularly in support of Kharkiv Region. In this context, YourGlobalStrategy will be accountable to GloBee and fully responsive to Kharkiv Region's public and private priorities.

Dmytro Shuval,

GloBee

Shai Franklin, CEO

YourGlobalStrategy, Inc.

In Witness:

His Excellency Governor Ihor Raynin

Chairman, Kharkiv Regional State Administration