

# MEMORY JOGGER LIST

Make a list of at least 100 people you know well enough to call and say hello. Be sure to include people you know professionally, as well as personally, the most successful, as well as the people who are easy to talk to.

## You are looking for people who have two qualities:

1. He/she is not satisfied with a part of his/her life.
2. He/she is willing to do something about it.

## The Perfect Prospect Profile

- Has contacts
- Has credibility
- Has a good work ethic
- Has a desire

Don't pre-judge anyone, not everyone will be #1 network marketers, some may will become retail customers, others product users and someone may not be interested but give you a brilliant lead!

## Write down everyone you know who is a...

Parent	Naturopath	Hairstylist	Mechanic
Grandparent	Chiropractor	Beautician	Restaurant Owner
Sibling	Doctor	Nail Artist	Pilot
Aunt	Kinesiologist	Florist	Flight Attendant
Uncle	Chemist	Lawyer	Interior Designer
Cousin	Physiotherapist	Insurance Agent	Swimming Teacher
Friend	Osteopath	Mortgage Broker	Real Estate Agent
Neighbor	Dietician	Veterinarian	Anesthetist
Colleague	Nurse	Nurse	Social Worker
Network Marketer	Optometrist	Student	Drafting Manager
Marketing Manager	Accountant	Model	Office Manager
Sales Representative	Pharmacist	Police Officer	Bus Driver
Athlete	Mailman	Security Guard	Dietitian
Customer Service Rep	Business Owner	Personal Assistant	Printer
BDM	Dentist/Dental Hygienist	Fireman	Lawnmower
General Manager	Physician	Librarian	Landlord
Accountant	Minister	Web Programmer	PTA members
Graphic Designer	Teacher	Lab Technician	Courier
Fitness Instructor	Nanny	Carpenter	PR Consultant
Swimming Teacher	Child Care Worker	Surgeon	Waitress
Yoga Teacher	Former coworker	Bank Teller	Plumber
Life Guard	Travel Agent	Editor	Electrician

## Write down everyone you know who is...

Overweight	Looking for wealth	Persistent	Dissatisfied
Needs a lifestyle change	Entrepreneurial	Ambitious	Unhealthy
Small Business Owner	Hard working	Loyal	Wealthy



## TOP 100 - List everyone you know without pre-judgment

1. _____	26. _____	51. _____	76. _____
2. _____	27. _____	52. _____	77. _____
3. _____	28. _____	53. _____	78. _____
4. _____	29. _____	54. _____	79. _____
5. _____	30. _____	55. _____	80. _____
6. _____	31. _____	56. _____	81. _____
7. _____	32. _____	57. _____	82. _____
8. _____	33. _____	58. _____	83. _____
9. _____	34. _____	59. _____	84. _____
10. _____	35. _____	60. _____	85. _____
11. _____	36. _____	61. _____	86. _____
12. _____	37. _____	62. _____	87. _____
13. _____	38. _____	63. _____	88. _____
14. _____	39. _____	64. _____	89. _____
15. _____	40. _____	65. _____	90. _____
16. _____	41. _____	66. _____	91. _____
17. _____	42. _____	67. _____	92. _____
18. _____	43. _____	68. _____	93. _____
19. _____	44. _____	69. _____	94. _____
20. _____	45. _____	70. _____	95. _____
21. _____	46. _____	71. _____	96. _____
22. _____	47. _____	72. _____	97. _____
23. _____	48. _____	73. _____	98. _____
24. _____	49. _____	74. _____	99. _____
25. _____	50. _____	75. _____	100. _____



## TOP 10 PROSPECTS - Your Chicken List

1. _____	6. _____
2. _____	7. _____
3. _____	8. _____
4. _____	9. _____
5. _____	10. _____