

# Inside Sales Rep

## **Vortex Racing**

Salt Lake City, UT | Posted Nov 03, 2015

### **Job Description**

Start your exciting sales career in the motorsports industry today! Vortex Racing, one of the world's leading manufacturers of billet aluminum race components and wearable parts for motorcycles, seeks excited and aggressive inside sales representatives to call on retail customers who carry our products...or should! Our sales department is high-spirited and fast-paced. If you work well in an ever-changing, yet fun sales environment, thrive on the phone, and don't know how to take "no" for an answer, this may be the job for you!

### **Responsibilities**

Learning Vortex's custom sales and inventory software in order to process sales

Making outbound sales calls

Taking in-bound calls

Processing orders

Ensuring orders ship with our order fulfillment department

Meeting weekly sales goals

Some travel may be required to local dealerships and trade shows as necessary.

Other job-related duties as necessary

### **Qualifications**

- Must have a working knowledge of motorcycles. Specifically dirt or street.
- Minimum high school diploma required, College degree preferred.
- Minimum one (1) year of sales experience required.
- Must have a great attitude and be good on the phone
- Must be computer literate and have a working knowledge of Excel and Outlook.
- An ideal candidate is aggressive, yet highly likable!
- Must be responsible and punctual - we lead by example!
- We are a smoke-free and drug-free workplace!

### **Additional Information**

Compensation:

- This position has a base salary of \$40K plus an aggressive commission program
- We offer PTO and vacation

To Apply:

- Send a cover letter and your resume to [jake@vortexracing.com](mailto:jake@vortexracing.com)
- You can apply in-person Monday-Friday from 9 a.m. to 5 p.m. at 2070 S 4250 W Unit B, SLC, Utah 84104