

# Telluride Medical Center Quick Facts – January, 2016

---

## Where We Stand

- Telluride Medical Center (TMC) is currently housed in an outdated residential facility that does not meet current Medical, Life Safety, Building and Energy Codes. The overcrowded facility impacts the availability of appointments for care and can never serve as a Critical Access Hospital.
- TMC serves as the area's 24-hour emergency, Level 5 Trauma Care Center and sole provider of Primary Care (PC).
- The PC practice at TMC is financially self-supporting through the fees that are charged for services.
- Interdepartmental synergy and staff retention has enabled TMC staff to continue to function at a high level despite facility challenges.
- TMC has solicited patient feedback regarding providers and services from over 3,000 patients since 2009; 99% of feedback is overwhelmingly positive

## How We've Grown

- Growing Community:
  - In 2010, we were a community of 5,222 people. In just five years, the population has grown to 5,912. By 2020, we are expected to number 6,602 people; by 2025, 7,430 (about a 26% increase over 10 years).
- Impact on TMC:
  - Between 2010 and 2015, PC and Emergency Department (ED) visits increased 46% and 40%, respectively.
  - 2015 over 2014, PC visits were up 14% and ED visits were up over 9%.
  - Forecasts anticipate a 35% increase in PC and ED visits over the next 10 years.

## Independent Health & Wellness Initiative

Conducted by the Telluride Foundation in 2013, the initiative concluded that the region's health care needs warrant a new facility and expanded services. The Health & Wellness Initiative also recommended that to secure the future of health care in the region, it's imperative that the new facility meet the medical needs of the community well into the future. Economics, quality of care, and growth require that the facility be robust enough to support the next 50 years.

## What the Future Holds

Based on recommendations for a facility serving a community of this size, a building of 40,000 sf. is envisioned and will include an expanded PC clinic, overnight hospital beds; post-procedure recovery swing beds; as well as a minor surgical procedure room for surgeons, gastroenterologists and the emergency department physicians.

- The new facility will be a Critical Access Hospital (CAH).
- General and Orthopedic Surgery is planned to be phased in within 2 years of opening
- As a CAH, the new organization will be financially sustainable through better cost based reimbursement.
- Expanded services may include screening colonoscopies, mammography, bone density scans, MRI and minor surgical procedures.
- The Mountain Village property will hold an additional 10,000 sf for future expansion

## The Mountain Village Site Offers

- The Mountain Village site has been conveyed to the Telluride Hospital District (THD) at NO cost through unanimous support from the Mountain Village Town Council
- An onsite helistop with direct access to the ED, eliminating time consuming transfers of patients with critical, time-sensitive needs
- Convenient parking in the Mountain Village gondola parking garage
- Convenient access by Ski Patrol
- Access to public transportation – bus and gondola

## Wetlands permit status

The wetlands permit is currently being reviewed by the Durango office of the Army Corps of Engineers and we anticipate a response by the early of 2016.

## Satellite Clinic in Telluride

In addition to the Mountain Village site, maintaining a financially viable satellite clinic in Telluride is the best way to provide services to the District.

## Why Not the Lawson Hill Sites

The THD site selection process identified two potential building sites at Lawson Hill – the “Big Dog” lot and “Lots H&I” owned by the Lawson Hill Property Owners Company. These sites were not selected for the following reasons:

- THD would like to build a 40,000 SF facility and both properties were zoned for 30,000 SF or less
- Big Dog was zoned Light Industrial so THD would have to file a PUD amendment to allow a med center and helistop on this property
- If zoning for an expanded square footage was granted on either property, THD would have to apply to the Town of Telluride to increase water and waste management services
- Both properties had multiple jurisdiction regulating what could be permitted and built therefore the approval complexities were going to be significantly more than Mountain Village
- As recently as Nov, 2015 the Lawson Hill POC withdrew their property for purchase and the Big Dog property owners applied for a county master plan that did not include the medical center as an official use on the property.

## How the New TMC will be Funded

The optimum financing strategy for the new TMC is one that includes a combination of philanthropy, grants, THD reserve funds, and a general obligation bond. THD is committed to fund raise as much is possible for this project so they will seek the approval from the District voters for the smallest general obligation bond possible in November, 2016.

## Support from Our Philanthropic Community

There is a strong philanthropic presence in the communities served by TMC. A feasibility study of more than 600 people was commissioned by the Telluride Medical Center Foundation (TMCF) to test a \$25 million philanthropic goal for a new medical center in Mountain Village.

- 95% had a *positive* or *very positive* perception of TMC
- 85% reacted *positively* or *very positively* to the plans for the new medical center.

- Of those interviewed in person, 58% stated that supporting the TMC was either the *highest* or a *high* philanthropic priority.
- The Telluride Medical Center Foundation (TMCF) is sitting down with prospective private investors in the coming months to discuss their support and will determine the philanthropic goal in the coming year.


Info Graphics – Quick Reference

# WHY NOW?

## THE NEED FOR A NEW REGIONAL MEDICAL CENTER

### CURRENT FACILITY...

- Residential house
- **Built in the '60s**
- Facility not built to current code
- TMC does not own building or land



**10,000 SQUARE FEET**

**PATIENT VISITS**

90%	18,623	2014
65%	13,204	2006
50%	10,505	1999
	5,023	1979

**CURRENT FACILITY CAPACITY**

4-7 patients each day are treated in **non-designated areas**

An independent study found that **2X the space is needed** to meet code and provide existing services.

**20,000 SQUARE FEET**


### THE MOVE TO A NEW FACILITY:

MV Town Council conveyed, at zero cost, a one-acre parcel to the Hospital District. **NEW SITE:** Behind the Market at Mountain Village & Mountain Village Town Hall.

### A FUTURE HOME...

*(still in pre-design phase)*

- Expanded Primary Care
- Expanded outpatient services
- Overnight hospital beds
- Space for visiting specialists
- Heliport with direct access
- Ski Patrol access
- Public transportation route



Sign up for new regional medical center updates at [tellmed.org](http://tellmed.org)


# COMMUNITY BENEFITS

## OF A NEW REGIONAL MEDICAL CENTER

### A NEW MTN. VILLAGE FACILITY...

*(still in pre-design phase)*

- Expanded Primary Care
- Expanded outpatient services
- Overnight hospital beds
- Space for visiting specialists
- Heliport with direct access
- Ski Patrol access
- Public transportation route



### THE MOVE TO A NEW FACILITY:

MV Town Council conveyed, at zero cost, a one-acre parcel to the Hospital District. **NEW SITE:** Behind the Market at Mountain Village & Mountain Village Town Hall.

### HELIPORT WITH DIRECT ACCESS

**UP TO 48** Minutes saved in transfer time with an on-site heliport

**43** Heliports operating in Colorado above 8,200'

**12** Average number of TMC helicopter transfers each year

**0** Beams of light cast into the neighborhood.

*The heliport will only be used for critical care flights*

Learn more about the new regional medical center envisioned for Mountain Village at [tellmed.org](http://tellmed.org)