



Exponential Infinity Plan

Version 4/2/2013

Unilevel***													
Rank													
	Q80	Q500	Q1000	Q2500	Q5k	Q10k	Q20k	Q40k	Q80k	Q150k	Q300k	Q600k	Q1m
To Qualify	Team 80	Team 500	Team 1000	Pro 2500	Pro 5k	Pro 10k	Silver	Gold	Platinum	Ruby	Emerald	Diamond	Crown
PV*	40	120	120	120	120	120	120	120	120	120	120	120	120
OV*	80	500	1000	2500	5k	10k	20k	40k	80k	150k	300k	600k	1m
Non-High*	-	-	-	-	1k	3k	6k	15k	30k	65k	150k	350k	600k
PA*	1	1	1	1	1	1	1	1	1	1	1	1	1
Level	% Earned												
Q*	0	0	0	0	0	0	0	0	0	0	0	0	0
1	5	5	5	5	5	5	5	5	5	5	5	5	5
2		5	5	5	5	5	5	5	5	5	5	5	5
3			5	5	5	5	5	5	5	5	5	5	5
4				4	4	4	4	4	4	4	4	4	4
5					4	4	4	4	4	4	4	4	4
6						4	4	4	4	4	4	4	4
7							3	3	3	3	3	3	3
8								3	3	3	3	3	3
9									2	2	2	2	2
10										1	1	1	1

The Holding Tank* applies to IBO* placement in the Unilevel.

Team Builder 3 Bonus	
# of new IBOs	Cash Bonus
3	\$50
9	\$200
27	\$1,250

Customer Sales Bonus***		
Level	Status	
	Crystal	Crystal Elite
	1 to 500 CV*	> 500 CV*
X*	10	15
1	10	10
2	5	5

Quick Start***					
To Qualify		Level/Status	% Earned		
PV*	OV*		Month 1*	Month 2	Month 3
40	40	1	20	15	10
120	200	2	10	10	5
120	500	3	5	5	5
120	1,000	4		5	5
120	2,500	5			5
120	5,000	6			5

Generation Matching Bonuses							
Generation*	Rank						
	Q20k Silver	Q40k Gold	Q80k Platinum	Q150k Ruby	Q300k Emerald	Q600k Diamond	Q1m Crown
% Match							
1	5	5	5	5	5	5	5
2		5	5	5	5	5	5
3			5	5	5	5	5
4				5	5	5	5
5					3	3	3
6						2	2

Retail Sales Profit
An IBO will earn the difference between the Retail Price and the Wholesale Price on the sale of Product to personal customers.

Power 30 Bonus Pool				
1st Month PV	Enroller	365 to 749	750 to 1499	> 1500
Enrollee	Multiplier	2	3	5
365 to 749	2	4	6	10
750 to 1499	3	6	9	15
> 1500	5	10	15	25

Global Leadership Pools				
Rank				
Q80k Platinum	Q150k Ruby	Q300k Emerald	Q600k Diamond	Q1m Crown
0.5	0.5	0.5	0.5	0.5

*** Quick Start Bonuses, Customer Sales Bonuses, and Unilevel Commissions are all calculated using Dynamic Compression.*

Retail Sales Profit (Paid Monthly)

An IBO will earn the difference between the Retail Price and the Wholesale Price on the sale of Product to personal customers.

Team Builder 3 Bonus (Paid Weekly)

Based on increased OV, Qualifying IBOs receive a \$50 cash bonus for enrolling 3 qualifying IBOs.
 IBOs receive an additional \$200 bonus based on increased volume when these 3 IBOs enroll 3 qualifying IBOs each.
 IBOs receive an additional \$1250 bonus based on volume when these 9 IBOs enroll 3 qualifying IBOs each.
 A qualifying IBO is one who has a monthly Autoship* of at least 120 PV.*

Power 30 Bonus Pool (Paid Weekly)

An IBO who maintains a monthly autoship order of at least 120 PV can potentially receive shares in a weekly Power 30 Bonus Pool each time they enroll new IBOs.
 An IBO's total non autoship PV in their first month of enrollment determines their lifetime "multiplier."
 The product of the IBO's multiplier, and the multiplier of their new enrollee (based on the enrollee's non autoship PV in their first 30 days), determines the IBO's total shares in the Pool for the week in which the new enrollee enrolls.
 The Power 30 Bonus Pool is comprised of 2% of the company's Total Qualifying Volume during each respective week.
 The Total Qualifying Volume for the week is divided by the total qualifying shares, and the proceeds are distributed to the qualifying IBOs accordingly.

Quick Start Bonus (Paid Weekly)

Quick Start Bonuses are paid on the Enrollment Tree.*
 The Quick Start Bonus Period extends 3 months following enrollment.
 During the Quick Start Period an IBOs preferred customers are considered Level 1 personally enrolled IBOs.

Unilevel Commissions (Paid Monthly)

Unilevel Commissions are paid on the Sponsor Tree.*

Unilevel Commissions begin following the Quick Start Bonus Period.

Customer Sales Bonus (Paid Monthly)

Customer Sales Bonuses are paid on the Enrollment Tree.*

Customer Sales Bonuses begin following the Quick Start Bonus Period.

Generation Matching Bonuses (Paid Monthly)

Generation Matching Bonuses are paid on the Enrollment Tree.*

Generation Matching Bonuses are paid on Unilevel Commissions and Quick Start and Customer Sales Bonuses.

Global Leadership Pools (Paid Monthly)

Each Leadership Pool is funded monthly with 0.5% of company Total Qualifying Volume.*

IBOs receive a half share the first time they meet requirements in their highest qualifying rank.

IBOs receive a full share upon qualifying a second consecutive month in their highest rank.

IBOs may be in multiple Pools; they receive half a share in Pools below their highest rank.

An IBO cannot be paid more than 13% of any one Global Leadership Pool.

* Terms Explained

IBO: A Q Sciences Independent Business Owner.

PV: Personal Sales Volume. The volume from an IBO, his or her personally enrolled customers, and his or her personally enrolled Preferred Customers.

OV: Organizational Volume. The total sales volume generated by an IBO's organization that qualifies for commissions and bonuses under the Plan.

Non-High: Non-High Leg(s) Requirement. The minimum requirement for the Non-High Leg(s) in a Sponsor Tree (those that do not contain the most qualifying volume of all the Legs in an IBO's organization).

Month 1: An IBO's first month of enrollment. If an IBO enrolls before the 20th day of the month, that month is considered their Month 1. If enrolled on or after the 20th, the next calendar month becomes their Month 1.

CV: Customer Sales Volume, equal to an IBO's PV less 120 per month.

PA: A Personally enrolled Active IBO.

Active IBO: An IBO with at least 40 PV in a month, and at least 1 PA.

Q Level: The Level in the Unilevel (after the Quick Start Bonus period) where an IBO's PV is accumulated, up to 120 per month.

X Level: The Level in the Customer Sales Bonus (after the Quick Start Bonus period) where an IBO's CV is accumulated. Customer Sales Bonuses are paid on an IBO's X Level CV, depending on the CV volume in any given month and the associated commission.

Enroller: An IBO who personally enrolls a new IBO.

Sponsor: The directly upline IBO in a genealogy tree.

Holding Tank: The period of a new IBO's first three months of enrollment, during which his or her Enroller may move him or her anywhere within the first 3 levels of the Sponsor Tree.

Enroller Tree: The genealogy tree that reflects IBO enrollment as it actually occurs.

Sponsor Tree: The resulting genealogy tree that is established by the repositioning of IBOs during the Holding Tank period.

Dynamic Compression: A method of determining commissions and bonuses by removing inactive and non-qualifying IBOs from the genealogy tree, thereby maximizing payout.

Autoship: Automatic Order and Delivery of a pre-set, recurring product order filled and shipped to an IBO each month.

Generation: Refers to an IBO in your organization that has achieved the rank of Q20k Silver, or above.