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### What Is Invoice Factoring?

**Factoring, also known as Accounts Receivable Funding, is the purchase and sale of accounts receivable (invoices) at a discount.** Most small businesses sell their goods or services to larger companies or government agencies, who can take 30 to 90 days to make a payment. Factoring, which dates back to the Roman Empire, is a proven solution that alleviates the cash flow problems created by these delays in payment. With Factoring, you submit your invoice and you can receive a payment within 24 hours.

**Can My Business Take Advantage of Factoring? The answer is yes. Factoring can help:**

- **Young & Startup Companies** with credit-worthy customers that lack the financial track record required by traditional lenders.
- **Growth Companies** that have maxed out their credit, but need additional funds to continue growing.
- **Established Companies** that are small to medium-sized and need to improve cash flow. A company that has acquired a new account that allows invoices to age before making payments or a company wanting to expand, but needs better cash flow to do it also qualify.

### Does My Business Qualify?

**First:** Your company must have approximately \$10,000 per month in accounts receivable.

**Second:** You need to have creditworthy customers.

**Third:** We must be able to verify your invoices.

### Why Factor?

**Factoring is not a loan; there is no debt, no liabilities, no personal guarantees, and no long-term commitments.** We do not require three years of profits and outstanding credit in order to qualify. We welcome startups and growth companies. Factoring is the purchase of an asset, your Account Receivable, for immediate cash. A Factor really only needs to know that the company making payment on the invoice can and will make the full payment.

#### How It Works

