AGROTURISMO ESTANCIA MERCEDES SINCE 1916

Excursions 2013 - 2014
Patagonia - Chile
Being a pioneer in Patagonia meant having the courage to live with nature in its pristine state, the sensitivity to marvel at it every day and a pure heart with which to feel complete happiness.... in the simplicity of their home
LOCATION

Distances

35 km from Puerto Natales

59 km from the Milodon Cave Natural Monument

185 km from the Torres del Paine National Park

10 km from the Alacalufes National Reserve
A UNIQUE PLACE THAT WILL TAKE YOU BACK TO THE TIME OF THE PIONEERS WHERE YOU CAN LEARN ABOUT ITS REMARKABLE HISTORY
<table>
<thead>
<tr>
<th>HORSE RIDES</th>
<th>1</th>
<th>Canto de los Turbales Waterfall</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2</td>
<td>Condor watching at Cerro Mirador</td>
</tr>
<tr>
<td>TREKKING</td>
<td>3</td>
<td>Cerro Mirador – lookout over the Gulf of Almirante Montt</td>
</tr>
<tr>
<td></td>
<td>4</td>
<td>Magnifying glass tourism – Trek to the Pionera Waterfall: small is beautiful</td>
</tr>
<tr>
<td></td>
<td>5</td>
<td>Trek to Cordillera Monumento Moore</td>
</tr>
</tbody>
</table>
This excursion takes us along the old track which our ancestors used to reach the town of Puerto Natales. After following this beautiful trail we will finally arrive at a magical waterfall.

**Highlights:** Peat Bogs / Large Native Forests / Panoramic Views / Birds / Mosses and Lichens / History.

---

**Canto de los Turbales Waterfall - One-day excursion, level - easy**

**Excursion duration:** 10 hours  
**Horse-ride duration:** 3 hours

**Includes**  
Breakfast, Estancia lunch  
(selection of meats, salads, potatoes, aperitif, juice and wine)  
Guide  
Riding gear (helmet and gaiters)  
Boat transfer

**Equipment required**  
Footwear suitable for riding, waterproof clothing  
**Suggested equipment**  
Sunglasses, hat, sunscreen and gloves

**Suggested dates**  
September to April

**Observations**  
This can also be done solely as a trekking excursion.
Horse-ride Condor Watching at Cerro Mirador - One-day excursion, level – easy

2

EXCURSION

Following an old track made by our grandparents, we will go through a lush native forest, full of flora and birds, to arrive at the foot of Cerro Mirador, a nesting site for the condor, our majestic national bird. If any of the birds are resting on the day of our visit, we will be able to observe them up close.

Suggested equipment:
- Sunglasses
- Hat
- Sunscreen
- Gloves

Suggested clothing:
- Lightweight clothing
- Waterproof jacket

Observations:
- This can also be done solely as a trekking excursion.

Includes:
- Breakfast
- Estancia lunch (selection of meats, salads, potatoes, aperitif, juice)
- Riding gear (helmet and gloves)
- Boat transfer
- Guide

Equipment required:
- Footwear suitable for riding

Date:
- September to April
ACTIVITIES HALF-DAY OR ONE-DAY...... TO COMPLEMENT YOUR VISIT TO TORRES DEL PAINE NATIONAL PARK
On the hike to Cerro Mirador, we border the Gulf of Almirante Montt and walk through beautiful native forests full of birds, mosses and lichens. The trek offers many stunning panoramic views.

**Highlights:** Large Native Forests
Panoramic Views / Birds / Mosses and Lichens

**Excursion duration:** 10 hours
**Duration of trek:** 5 hours, roundtrip

**Includes:** Breakfast, Estancia lunch (selection of meats, salads (potatoes, aperitif, juice and wine), Guide, Riding gear (helmet and gaiters), Boat transfer

**Equipment required:** Footwear suitable for riding, waterproof clothing

**Suggested equipment:** Sunglasses, hat, sunscreen and gloves

**Suggested dates:** September to April
Leaving the farmhouses behind, we will walk along the edge of the River Los Turbales and during the hike we can observe mosses and different types of lichens, with their varied colors and forms that present us with a tiny and magical ecosystem. The trip ends at the Pionera Waterfall.

**Highlights:** Large Native Forests / Insects / Birds / Mosses and Lichens / Peat Bogs
This special program has been designed for hikers with experience on routes with inclines of more than 45°. The hike climbs up to 1500 meters and goes through some pristine areas including forests of lenga and coigue beech trees. We will cross rivers, peat bogs, rocky ledges, and snow before 360° panoramic views of the Antonio Varas Peninsula, the Fjord of finally reaching the peak for our Ultima Esperanza, channels, fjords, gulls, rivers, lakes and lagoons. The hike offers great chances to observe the flora and fauna found in the area. On our return to the estancia the Garcia-Iglesias family will welcome us with an aperitif and a typical Patagonian lunch. There really is no better feeling than having reached the summit of a mountain.

**Highlights:** 1,500 meter Ascent / Horse-ride / Panoramic Views of the Gulf of Almirante Montt, Cordillera Sarmiento, Fjord of the Mountains, Fjord of Ultima Esperanza, Torres del Paine, Monte Balmaceda, Puerto Natales / Native Flora and Fauna/ Peat Bogs.
This is a typical activity on the estancias and one which Estancia Mercedes has been doing since 1916. The first task is to head out into the countryside with the dogs to look for the herds of animals. They are then rounded up and driven to the corrals where the calves are branded.

**Highlights:** Barbecue / Round-up / Working Sheep-dogs / Wine in bota bag / Lassoing Skills

**Duration of Program:** One or more days

**Includes:** Breakfast, Estancia lunch (selection of meats, salads, potatoes, aperitif, juice and wine) / Guide / Riding gear (helmet and gaiters) / Boat transfer

**Equipment required:** Footwear suitable for riding, waterproof clothing

**Suggested equipment:** Sunglasses, hat, sunscreen and gloves

**Suggested dates:** January and February

**Group size:** minimum of 2, maximum of 8
REST IS THE BEST REMEDY FOR BOTH MIND AND SOUL
The refuge is in the main house of the estancia which is located on the banks of the bay in a peaceful setting with a matchless view of the imposing Cordillera Moore Mountains, and surrounded by fjords, hills and channels. For lunch and dinner we can enjoy the vegetables and salads produced in our organic greenhouse where we use our own compost and humus (vermi-compost). You can help harvest the produce and learn the production process.

The refuge has two rooms: a double and a quadruple (with two bunk beds); each room also has an additional bed. The rooms have woodstoves and share a bathroom. We take advantage of the wind to power our turbines and thus have electrical power which does not contaminate...
Connect with nature and appreciate how wonderful it is to live in harmony with our surroundings.
GENERAL CONDITIONS

For programs and special services e-mail: agroturmercedes@gmail.com. Our excursions will not be cancelled due to climatic conditions however they may be modified in order to ensure the safety of our clients.

Agroturismo Estancia Mercedes does not include travel insurance thus we advise that clients are responsible for this type of insurance if they so wish.

For any extra services requested directly when staying at Estancia Mercedes payment must be made in cash.

AGENCIES: All the services of Agroturismo Estancia Mercedes take into consideration a sales commission. The percentage of this commission is subject to modification according to the volume of sales.

CONTACT

For any queries, please contact us:

email / agroturmercedes@gmail.com

Telephone
(56)(9) 8307 5914
(56)(9) 9448 3553
(56)(9) 8933 0433
(56)(61) 2411 144

www.estanciamercedes.cl

RESERVATION AND PAYMENT POLICIES

Each reservation must be formalized in writing to our emails attaching the Booking Form (Ficha de Reserva) and Liability Waiver (Carta de Responsabilidad) duly completed with the requested information such as: name, surname, nationality, medical restrictions, riding experience and food preferences.

Confirmations will be sent to the same address of the applicant. The reservation will be confirmed once 50% of the payment has been made to the following current account:

Name: Sebastián García Iglesias
Rut / Identification: 16.636.547-3
Bank: Banco de Chile
A/c no: 2510050700
Email: agroturmercedes@gmail.com

CANCELLATION AND REFUND POLICIES

In the case of the cancellation of the reservation of services provided by Agroturismo Estancia Mercedes the following percentages will be refunded:

All-inclusive programs
30 days - 50% refund
15 days - no refund

Regular excursions and accommodation
4 or more days - 100% refund
3 days - 75% of the total cost
2 days - 50% of the total cost
1 day or less - no refund

CHILDREN

Children from 1 to 5 years old - no charge
Children from 6 to 12 years old - 50% discount
Children from 13 and up - normal rates
Experience the life of a pioneer alongside the channels and fjords of Patagonia ………we look forward to having you as our guests