



# TBS POULTRY PROCESSING SERVICE

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## Is Pastured Poultry Profitable?

The following is an true profit analysis of pastured poultry by John Suscovich, owner/operator of Camps Road Farm, a 52-acre farm in Kent, CT. [John is also the owner and founder of Farm Marketing Solutions committed to inspiring and educating the next generation of farmers by providing business and marketing information for family farmers. Through informative articles, instructional videos, and the Growing Farms Podcast he encourages others to start farming, and help current farmers increase revenues.]

Watch him explain the following chart on YouTube: <https://youtu.be/HNl3tdl1wdg>

Item	Cost/bird	Total Cost	Notes
Chick	\$1.43	\$343.20	221/240 survived (8% loss)
Vaccine	\$0.23	\$55.20	
Delivery	\$0.18	\$44.36	
Shavings	\$0.05	\$12.00	
Feed	\$6.77	\$1,496.17	
Grit	\$0.04	\$9.00	
Electric	\$0.09	\$21.60	Brooder
Labor	\$4.24	\$936.00	Including travel to/from processor
Process	\$5.30	\$1,170.75	Including poly bag packaging
Gas	\$0.50	\$52.90	To/from processor
Storage	\$0.50	\$110.50	Freezer until customer pickup
Net lbs of meat		\$1,067.90	Avg 4.83 dressed weight/bird
Gross of Sales		\$6,442.50	@ \$6.00/lb
Expenses		\$4,251.68	As listed above
Net of Sales		\$2,190.82	Including bird loss of 8%
<b>Net/Bird</b>		<b>\$9.91</b>	<b>for 221 birds at 4.83 lb. avg.</b>

You might also want to purchase John's "Pastured Poultry Packet" which walks you through, step by step, penny by penny, how to determine the start up costs and operational costs of raising broiler chickens on grass. If you'd like to check it out, visit him at Farm Marketing Solutions here: <https://farmmarketingsolutions.com/poultry-packet>

(I do not receive any compensation from John Suscovich or his companies. I simply value his ability to educate and the thoroughness of his product.)