

## Corporate Attorney

### SUMMARY

Corporate Attorney acknowledged for delivering win-win outcomes in corporate litigation matters. History of successfully negotiating settlements based upon sound and resourceful pretrial strategies, and winning dismissals in State Courts and before administrative agencies. Thorough knowledge of courts, nonprofit corporations, and closely held businesses arising from nearly 20 years of successful leadership and service, including the Michigan Supreme Court and a multimillion dollar corporation. Track record of employing client retention strategies that build loyalty and enhance attorney-client relationships.

### KEY ACCOMPLISHMENTS

- ▣ Serve as corporate counsel for nearly two-dozen Michigan corporations handling matters ranging from formation, HR consulting, debt collection, corporate litigation, fraud, and asset protection.
- ▣ Secured hundreds of thousands of dollars in damage awards for corporations and small businesses.
- ▣ Negotiate settlements in state and federal courts and state administrative and regulatory agencies.
- ▣ Served as a divisional Deputy Director at the Michigan Supreme Court.
- ▣ Over two decades of accumulated management experience monitoring expenditures and leading billing and administrative teams to optimize operational efficiencies.

### PROFESSIONAL EXPERIENCE

**Law Offices of RL Johnson, Livonia, Westland, & Southfield MI** 2006 – Present  
**Attorney and Business Consultant**

Develop successful client positioning against emerging issues and curtail latent risk and exposure through expertise in:

- ♦ **Practice Areas:** Business Law; Asset Protection & Probate; Family & Immigration Law; and, Bankruptcy.
- ♦ **Business Services:** Debt Collection, Debt Consolidation, & Debt Liquidation; Strategic Planning; Financial Management & Working Capital Optimization; and, Grassroots, Public Policy Advocacy, & Cause Marketing.

**Central Care Management Organization, Detroit, MI** 2005 – 2006  
**CEO**

Accepted a temporary assignment with Wayne County's largest care management corporation to transform corporate image and reestablished profitability. Leveraged existing contacts to enhanced corporate image. Reengineered and renegotiated over \$27,000,000 in outsourced contracts and transformed a \$127,113 deficit into a \$383,689 windfall in less than a year using cost-effective business and cost reduction tracking strategies.

**School Community Health Alliance of Michigan, Okemos, MI** 2004 – 2005  
**Lobbyist**





Oversaw all substantive legal functions on behalf of the corporation, including business formation; contract drafting, negotiated, and administration; federal tax filings; state lobbying compliance; and, service and employment agreements.

**Michigan Supreme Court, Lansing, MI**  
**Deputy Director, Child Welfare Services Division**

1997 – 2004

Provided technical support to regional trial courts and external stakeholder agencies. Effectively acted as a liaison between the State Supreme Court; the Legislature; federal, state, and local governments; and, taxpayers. Managed over 150 mission staff and volunteers; conducted legal research; provided legislative policy analysis; and, contributed to the production of various authoritative legal publications and procedural manuals currently in use by attorneys, judges, and businesses. Negotiated, reviewed, drafted, and administered statewide contracts in accordance with Supreme Court guidelines, legal requirements, and customer specifications.

### PUBLICATIONS

-  Authored: *The Michigan Foster Care Review Board's Study On Court-Appointed Attorney Compensation*, Michigan State Court Administrative Office, 2000.
-  Co-Developed: *Guidelines For Achieving Permanency In Child Protective Proceedings*, Children's Charter of The Courts of Michigan, 2001-2003.
-  Technical Consultant: *The Lawyer Guardian Ad Litem Protocol*, Michigan Judicial Institute, 2003.
-  Authored more than a dozen legal and public policy analyses for the Michigan Supreme Court.

### EDUCATION



**Thomas M. Cooley Law School**  
*Juris Doctorate*

**University of  
Toledo**  
*Master of Arts*

**Wayne State University**  
*Bachelor of Science*

**University of  
Maryland**  
*Asian Studies*









### MILITARY SERVICE

-  United States Marine Corps: Active Duty (1981 - 1987), Reserves (1987 - 1989).
-  Assignments: Marine Security Officer; Marine Drill Instructor; Primary Marksmanship Instructor; and, Platoon Leader. Military honors include numerous citations and medals and three Honorable Discharges.

### LANGUAGES

Japanese, Korean, and Thai

### AFFILIATIONS

-  Member, State Bar of Michigan
-  Admitted to practice, U.S. District Court, Eastern District of Michigan
-  Admitted to practice, U.S. District Court, Western District of Michigan
-  Holder of Dan grade registered in the Kukkiwon
-  Graduate, Midwest Academy
-  F&AM, Wayne Lodge No. 112
-  Member Attorney Network, LawGuru.com
-  Expert Attorney, JustAnswer.com