

## **Previous Health Clients**















General Dental Council

protecting patients, regulating the dental team

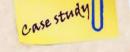












### **National Blood Service**

- Target audience
  - Increase awareness of NBS amongst
     UK Asians
- Sites used
  - Times of India, Rediff, Hindustan
     Times, IndiWo.com, redhotcurry.com,
     IBNlive.com
- Creatives used
  - 728x90 and 300x250



When NBS used mainstream creatives to target Asians the response rate was 0.03%

When creatives with Asian celebrities were used, campaign response improved tenfold: 0.33%

This shows if the right creative is used then you will get a response from your audience





# case study

# **Optimax**

### Target audience

To make South Asian audiences aware of the promotion on offer

### Sites used

A wide range from our South Asian portfolio including Times of India, Santa Banta, Hindustan Times and others.

#### Creative's used

300x250, 728x90 and other standard formats

53% of Asians have reported site problems.

Asians are four times more likely to need glasses or corrective surgery

**RNIB 2010** 

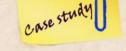




CTR's for the campaign were above the average industry accepted CTR







# **Diabetes UK**

### Target audience

To encourage South Asian to take a diabetes test

British people of South Asian, African or African Caribbean descent are significantly more likely to develop Type 2 diabetes. BBC

### Sites used

 Wide range from our South Asian and portfolio Times of India, Economic Times, One India and others.

### Creative's used

300x250, 728x90 and other standard formats



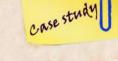
300x250 MPU ad on The Times of India delivering above average CTR.



Campaign in partnership with NHS
Stoke on Trent

take our 2 minute test to find out if you are at risk of Type 2 diabetes





### Target audience

 South Asians living in the UK, that may travel back home.

### Sites used

 Wide range from our South Asian portfolio including Pakistani and Indian sites such as, Times of India and Express News PK

### Creative's used

300x250 and 728x90





An educational initiative organised and funded by GlaxoSmithKline Travel Health UKANARK0172/10. Ontober 2010

Campaign delivered more than double the average CTR





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